

Local firm world beater



HEADING OVERSEAS: NJ Phillips has won an export order for its endectocide applicator.

A SOMERSBY company has beaten intense international competition to secure an export order worth \$750,000 each year for precision animal health equipment.

NJ Phillips has won the right to supply pour-on applicators to Pfizer Animal Health in the US and some European countries.

The applicators will be used to deliver Pfizer's endectocide, Dectomax, for the treatment and control of a range of internal and external parasites in cattle.

"This deal is the largest new chunk of business the company has won in the past several years," NJ Phillips' general manager Peter Clarke said.

"Almost every local and major international animal health company over the past 70 years has been a customer of NJ Phillips, commissioning branded applicators to suit their specific formulations," he said.