

CENTRAL COAST NEWS

BUSINESS with Heather Pillans

Top company has many applications

HIDDEN away on Gindurra Rd at Somersby is a multimillion-dollar company that is an international market leader in animal health products.

This year the company, N.J. Phillips, is celebrating its 75th anniversary of designing and manufacturing animal health application instruments used for injections, drenching and other treatments primarily for the agricultural livestock industries.

The company is one of the few organisations that designs and manufactures the majority of its own components for each complex instrument.

While some generic components are imported, within the 6000sq m factory there are areas for plastic and metal moulding for component manufacturing, finishing, electroplating, assembly and maintenance areas for the construction and repair of machinery – it's virtually self-sufficient. General-manager Peter Clark said



Peter Clark talks to assembly staff. The business is celebrating its 75th anniversary. Picture: TROY SNOOK

the company employed 100 people with a diverse range of qualifications.

"Our company is unique because the majority of the components we use we make in-house," he said.

"This is necessary because of the precision of what we do." The company produces between 40,000 and 50,000 instruments a month, 75 per cent of which

is exported to Europe, the US and other countries.

"Since the first export activity in 1953, N.J. Phillips products are marketed in more than 50 countries," Mr Clark said.

"You would be hard pressed to find an Australian farm producing livestock which would not have at least one N.J. Phillips applicator."